

AUTOMATED, HASSLE-FREE & FAST SAP HANA & S4HANA FUTURE READINESS ASSESSMENT

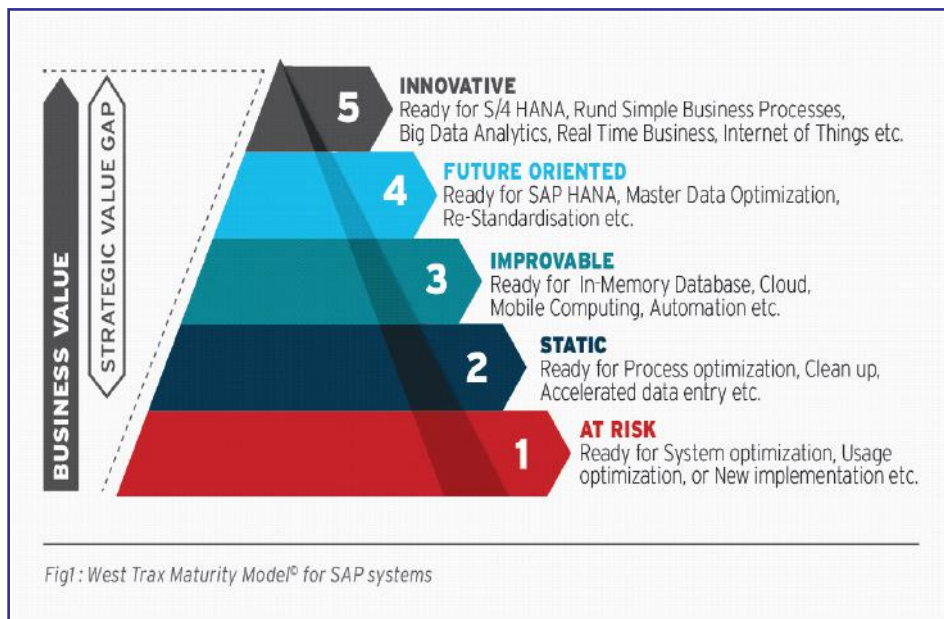


KEY BENEFITS

- Quick overview of cost reduction potential, and general system performance
- Support for executives making operational and strategic IT decisions in the next 12 to 18 months
- Benchmarking with systems of similar size provides important additional information on competitiveness of the system
- 1,600 benchmark data in 15 different industries
- No commitment of client resources
- No software installation, so no system load
- Accelerate time to market for new services and products
- Reduce system assessment Time from weeks & months to days

The West Trax Maturity Assessment is for all Executives or their technology Service Providers who are preparing their SAP landscape for the introduction of advanced technologies, business transformation and major lifecycle changes. These include in-memory, S/4HANA, Mobile Computing, Big Data, Cloud, Real Time Business, Internet of Things... etc.

The Maturity Assessment provides an objective determination of the "As-Is" situation and identifies client actions to be taken to achieve the desired goals and benefits. The Maturity Assessment analysis is the cornerstone of building a solid, unbiased and fact based business case for the introduction of advanced technologies and major life cycle changes. West Trax has developed a customized assessment for SAP customers to offer both analytics and advice on business processes and technologies, designed to master the challenge of migrating from a mature SAP landscape to digital excellence.



METHODOLOGY

The West Trax Future Readiness Assessment is based on a combination of the West Trax KPI Scan® methodology and the award-winning West Trax Maturity Model©. With the KPI Scan® methodology, the actual use of SAP® systems by end users will be transparent, including vulnerabilities existing in the operating and business processes. The data evaluation is conducted offline; no system access is required.

The maturity level of an SAP system is then determined in terms of its future readiness and the likely benefits of investments in new technologies and projects. Optionally, the required optimization measures are defined using the West Trax Maturity Model©.



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West Trax
Independent Analyst and Advisor

TARGET AUDIENCE

- CEO, CFO, CIO, CDO
- IT architects
- Solutions integrators
- Service providers

EFFORTS FOR THE CUSTOMER

- 1 hour per system approx:
- Provision of standard tables and reports for guidance
- Completed questionnaire

AVAILABILITY OF RESULTS

- Approximately 1-2 weeks after receipt of data

DELIVERABLES

- Detailed analysis, executive report selected raw data
- Onsite Strategy Session based on the assessment results.



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The West Trax Maturity Model for SAP systems responds to the need to pre-position systems appropriately in order to optimize benefits of new technologies such as HANA, S/4HANA, on premises and in the cloud. Similarly benefits will be optimized by pre-positioning for projects such as upgrades, EHP's, outsourcing, consolidations, acquisitions and mergers.

Available analyses and approach

Here are the three phases of West Trax maturity assessment:
West Trax Maturity Assessment - Maturity assessment
West Trax Maturity Assessment - Usage Analysis (optional)
West Trax Maturity Assessment - Optimization Analysis (optional)

PHASE 1: CONDUCT MATURITY ASSESSMENT — AN INVENTORY AND CLASSIFICATION

The evaluation is based on a process developed by West Trax. Its KPI model has been certified by the German Chamber of Commerce - IHK Darmstadt. During the inventory various KPI's are measured and benchmarked against comparable installations within the client's own industry. The resulting metrics are interpreted, the system classified according to its maturity and Projects that deliver value will be identified and documented.

PHASE 2 OPTIONAL: USE ANALYSIS - DETERMINATION OF POTENTIAL AND ACTIONS:

The results of the KPI's and the industry benchmarking are interpreted in the following areas - costs, productivity, performance and quality. Weaknesses are made transparent and potential for cost reduction and optimization determined. Based on these results measures are derived to help the client migrate from the current situation to the best possible target state. Each action is described in detail and where possible subjected to a cost / benefit calculation. This provides the client with a firm basis on which to examine options and define priorities.

PHASE 3 OPTIONAL: OPTIMIZATION ANALYSIS - DETAILS AND FACTS FOR IMPLEMENTATION

Determine the details and facts that are necessary to implement the activities defined in Phase 2. Results presented in reusable cockpits and Excel spreadsheets.

ABOUT VITAL STRATEGIES: Vital Strategies Pte. Ltd. is a sales strategy and execution consulting group helping the leading technology and industrial companies to exponentially grow their revenues & reduce cost of sales through transforming their sales & Customer Success Manager teams.

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